

Starlight™

Newsletter



4735-4745 Ledgerwood Road, Nanaimo, BC

Starlight Western Canada Multi-Family (No. 2) Fund

Q1 2023 – For The Three Months Ended March 31, 2023

Starlight Western Canada Multi-Family (No. 2) Fund

Fund Management

Starlight Investments CDN AM Group LP (the “Manager”), as asset manager of Starlight Western Canada Multi-Family (No. 2) Fund (the “Fund”), is pleased to provide an update for the Fund’s first quarter of operations for 2023 (“Q1 2023”).

Investment Strategy

The Fund’s investment strategy is focused on achieving stable monthly cash distributions and enhancing earnings from its properties through active asset management. The Fund delivers value based on pricing and local supply and demand trends to achieve the Fund’s target metrics by increasing in-place rents to market rents, revenue enhancement through ancillary income opportunities and operating expense reductions as a result of active asset management.

Fund Investment Overview

The Fund raised proceeds net of issuance costs of \$125 million which together with the Fund’s total debt raised net of financing costs equal to \$242 million, resulted in property acquisitions valued at approximately \$332 million. Less distributions to unitholders of \$4 million, and net cash used in operations of \$4.5 million, the Fund has maintained cash of approximately \$26.5 million to pursue acquisitions of multi-family properties across Vancouver Island and the mainland of the Province of British Columbia (the “Primary Markets”).



Starlight Western Canada Multi-Family (No. 2) Fund



Primary Markets



The Fund was established for the primary purpose of acquiring, owning, operating, and stabilizing a portfolio of newer vintage and newly constructed income-producing, multi-family real estate properties in the Primary Markets.

To meet its investment objectives, attractive multi-family acquisition opportunities in the Primary Markets have been and are expected to be identified through a strong pipeline of acquisition opportunities presented by the Manager.

Locations of Properties



Vernon, BC

- ✓ 3400 Centennial Avenue
- ✓ 1803 31A Street



Langley, BC

- ✓ 5477 200 Street



Nanaimo, BC

- ✓ 6035 Linley Valley Drive & 4800 Uplands Drive
- ✓ 4735 – 4745 Ledgerwood Road



Langford, BC

- ✓ 733 Goldstream Avenue
- ✓ 2699 Peatt Road
- ✓ 1085 Goldstream Avenue



Monthly Distributions

The Fund expects to pay monthly distributions of not less than 3.1% on an annualized basis on each of its outstanding Unit classes. The following is a summary of the monthly distribution amounts for each outstanding Unit class.



3400 Centennial Drive, Vernon, BC

CDN
\$0.02579

Per Class A Unit

CDN
\$0.02500

Per Class B Unit

CDN
\$0.02639

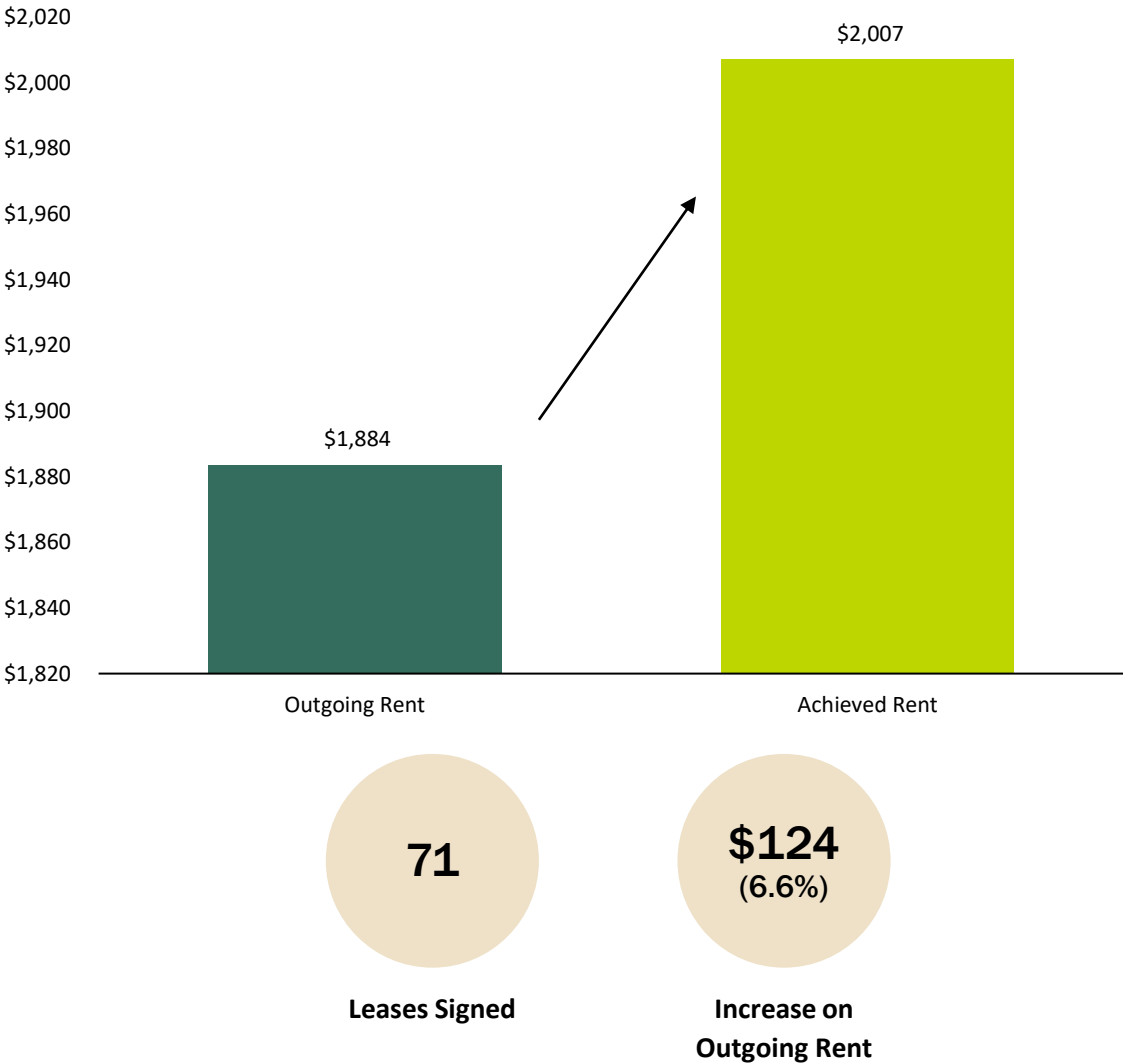
Per Class C Unit

Monthly Distributions Per Unit

Operational Performance

The Fund executed **71** new leases during Q1 2023 with an average rent increase per multi-family suite of **\$124** demonstrating a strong increase in leasing activity when compared to the prior quarter when **39** leases were executed. According to CoStar Market Analytics data, Q1 2023 occupancy levels for British Columbia were in-line with Q1 2022 while year-over-year rent growth increased. The Fund realized physical occupancy levels of **98.5%** as of March 31, 2023. The Manager anticipates occupancy levels to remain high under favorable market conditions and high market demand for multi-family properties.

The Fund’s net operating income (“NOI”) margin was **70.4%** for Q1 2023 derived from increasing revenues year-over-year while maintaining operating expenses. The Manager continues to execute on its asset management strategy to enhance earnings from increasing market rents, pursuing ancillary revenue opportunities and achieving operating expense reductions.



Highlights

Q1 2023 HIGHLIGHTS

The Fund concluded Q1 2023 with a total of 838 multi-family suites across eight properties throughout the Province of British Columbia.

The Fund's presentation currency used in the highlights are expressed in thousands of Canadian dollars.

- ✓ As of March 31, 2023, the Fund had cash on hand of **\$26,490** which is expected to be primarily used to support operations and acquire additional multi-family properties.
- ✓ In Q1 2023, the Fund generated **\$4,571** in revenue from operations, which was sourced from rental income, parking income and other ancillary income. The Fund achieved approximately **6.5%** year-over-year rent growth between Q1 2022 and Q1 2023.
- ✓ The Fund continued to deliver strong rent collections of approximately **99%** in Q1 2023 validating the Fund's strong resident base and operating performance.
- ✓ Total Fund NOI for Q1 2023 was **\$3,218**.
- ✓ The Manager continues to deploy its asset management strategy delivering strong monthly cash flows and monitoring market trends to yield high occupancy levels.



Property Highlight

4735-4745 Ledgerwood Road, Nanaimo, BC

Common Area Highlights



Outdoor Patio – Community Garden



Club Room – Social Area



Club Room – Kitchen & Games

Model Suite Highlights



Kitchen & Living Area



Bedroom & Ensuite

Contact Information



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Forward Looking Information and Outlook

Forward Looking Information

This Newsletter is intended for informational purposes only and is not, and should not be construed, as investment advice to any individual. Particular investments should be evaluated relative to each individual's circumstances and individuals should seek the advice of professionals, as appropriate, regarding any particular investment. Past performance may not be repeated and nothing in this Newsletter should be construed as an indication of future values of the Fund or future returns on any investment in the Fund.

This Newsletter is not intended for distribution in any jurisdiction that would require the filing of a prospectus, registration statement, offering memorandum or similar document under the applicable laws of such jurisdiction or would result in the Fund having any reporting or other obligation in such jurisdiction. Accordingly, neither the Fund nor the Manager has done anything that would permit the possession or distribution of this Newsletter in any jurisdiction where action for that purpose is required.

The Fund's consolidated financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS"). Certain terms used in this Newsletter do not have a standardized definition prescribed by IFRS such as NOI and therefore, unlikely to be comparable to similar measures presented by other reporting issuers. The Fund uses these measures to better assess the Fund's underlying performance and financial position and provides these additional measures so that investors may do the same. Details on Non-IFRS Measures are set out in the Fund's Management Discussion & Analysis and are available on the Fund's profile on SEDAR at www.sedar.com.

This Newsletter contains statements that may constitute forward-looking information within the meaning of Canadian securities laws and which reflect current expectations of the Fund's management regarding future events, including statements concerning the impact of the coronavirus (SARS – CoV2) and its variants ("COVID-19") on the markets in which the Fund operates, cost inflation, interest rates, acquisitions, financing, performance, achievements, events, prospects or opportunities for the Fund or the real estate industry and may include statements regarding the financial position, business strategy, budgets, litigation, projected costs, capital expenditures, financial results, occupancy levels, average monthly rent, taxes, and plans and objectives of or involving the Fund. Particularly, matters described at "Future Outlook and COVID-19" are forward-looking information. In some cases, forward-looking information can be identified by terms such as "may", "might", "will", "could", "should", "would", "occur", "expect", "plan", "anticipate", "believe", "intend", "seek", "aim", "estimate", "target", "goal", "project", "predict", "forecast", "potential", "continue", "likely", "schedule", or the negative thereof or other similar expressions concerning matters that are not historical facts.

Information contained in forward-looking statements is based upon certain material assumptions that were applied in drawing a conclusion or making a forecast or projection, including management's perceptions of historical trends, current conditions and expected future developments, as well as other considerations believed to be appropriate in the circumstances, including the following: the impact of COVID-19 on the Fund's portfolio as well as the impact of COVID-19 on the markets in which the Fund operates; inflation and interest rates; and the applicability of any government regulation concerning the Fund's residents or rents as a result of COVID-19 or otherwise.

The forward-looking statements made relate only to events or information as of the date on which the statements are made in this newsletter. Except as specifically required by applicable law, the Fund undertakes no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise, after the date on which the statements are made or to reflect the occurrence of unanticipated events. Accordingly, the accuracy, currency and completeness of this information cannot be guaranteed.

Outlook

Throughout 2022 and into 2023, concerns over rising cost inflation have contributed to a significant increase in interest rates with the Bank of Canada raising its target interest rate from 0.25% to 4.50% as at May 11, 2023. The increases in target interest rates typically lead to increases in borrowing costs related to variable rate debt. As at March 31, 2023, 25.1% (subsequently reduced to 17.9% effective May 1, 2023) of the Fund's debt was variable rate. Historically, investments in multi-family properties have provided an effective hedge against cost inflation given the short-term nature of lease terms, reflected in the strong rent growth achieved during Q1-2023. Given the Fund was formed as a closed-end fund with an initial term of three years, it is the Fund's intention to maintain its targeted yield of 3.0% to 4.0% across all classes of units despite potential periods of increasing interest rates. The Fund continues to actively monitor the current interest rate environment and any associated impact this may have on the Fund's financial performance and ability to pay distributions.